

The 6'C's of "Decision Making"

We will be looking at methods of The 6'C's of "Decision Making" and introducing our program objectives.

What is your vision?

After the Franklin Graham Crusade in August 2009. I saw the flame of the Holy Spirit kindled in Saint Paul, MN which developed into a firestorm going north into Canada and south along the Mississippi River. At Saint Louis, MO. the firestorm divided and went in three directions - west to the Pacific, east to the Atlantic, and south to the Gulf. A great cleansing was taking place as the Holy Spirit was consuming the people.

Ninety days ago on April 22, 2010 the Gulf was on fire when a British Petroleum oil rig exploded killing 11 people and spewing oil and gas into the Gulf. Was this related to the vision?

In 2005 the Gulf Coast struggled with hurricane Katrina and now they faced a disaster in the Gulf. While praying with John Tolo in May 2010 for our June Fire Team Outreach, I saw 300 men kneeling on one knee on the west bank of the Mississippi at Saint Paul, MN. Each man was reaching into the river with his left hand to draw water to drink. They were looking straight ahead. In scripture we read about a man by the name of Gideon. Gideon had 32,000 Israelite men ready to battle the Midianite army. The Lord reduced the Israelite army to 300 men and they defeated the Midianite army with trumpets and torches. A spirit of confusion manifested in the Midianites and they killed each other. God got the victory. The Lord has given us the men to spiritually take the land.

Do my decisions reflect my mission to accomplish the vision? Our mission was to introduce business owners and employees, students and faculty, state government elected representatives and staffs, and the general public by telling our story and about the one who provided the victory.

Examine different decision making models. Make sure decisions follow acceptable ethical principles according to the scriptures.

Maximize creativity and logic in decision making. Remember that all wisdom and knowledge comes from God.

Acquire decision making tips and techniques that accelerate and improve results.

Become aware of common decision making traps, and how to handle them.

Ready yourself for bumps in the road, and have solutions at hand.

Provide a variety of perspectives for the decision making process.

A challenge: Please write a One Sentence Definition of "Decision Making."

Definition of "Decision Making":

The process of examining your possibilities, options, comparing them, and choosing a course of action.

Related Quotes:

"Be sure you are right—then go ahead." Davy Crockett

"Doing what's right isn't hard—knowing what is right is." Lyndon Johnson

"Once you made your mark, watch out for erasers." Will Rogers

Making Effective Decisions:

FACTORS:

Vision – Is there a vision?

Mission – Do my decisions reflect the mission of accomplishing the vision?

Perception – Does my decision glorify God? Will my decisions help or hinder my business, family, or neighbor.

Priority – Rank your priorities by importance

Acceptability – Would God approve of my decision? Is the decision ethical? Does it lineup with scripture?

Risk – Is the reward of the decision worth the risk?

Resources – Do I have resources; such as, wisdom, knowledge, finances, people, sales, marketing, production just to name a few?

Goals - Develop strategies to accomplish the mission.

Values – Are they God centered? Are they ethical? Will this decision impact employer and employees in a positive way?

Demands – What will be required to accomplish the mission? Do I have a plan? Time? Labor? Facilities?

Style – How will I handle the positives and negatives of the decision? Will I be proactive or passive?

Judgment – Will I be able to assess the decision? Make adjustments if necessary? Be flexible? Weigh the positives against the negatives? Is the decision profitable to the mission and does it accomplish the vision?

Six C's of Decision Making:

Construct a clear picture of precisely what must be decided.

Compile a list of requirements that must be met.

Collect information on alternatives that meet the requirements.

Compare alternatives that meet the requirements.

Consider the “what might go wrong” factor with each alternative.

Commit to a decision and follow through with it.

Inherent Personal Traps:

Trying too hard to play it safe.

Letting fears and biases tilt your thinking and analysis.

Getting lost in the minutia can cause trouble.

Craving for unanimous approval.

Trying to make decisions which are outside your realm of authority.

Willing to begin with too little, inaccurate, or wrong information.

Overlook viable alternatives or waste time considering alternatives which have no realistic prospects.

Not following the six C's

Failure to clearly define the results you expect to achieve.

Worst of all, failure to reach a decision.

Ask the Creator Jesus for help before making the decision.