



Business Multiplication Plan
Men of Business – Men of Purpose
INTRODUCTION

1 In the beginning God created the heaven and the earth. And the earth was without form, and void; and darkness was upon the face of the deep. And the Spirit of God moved upon the face of the waters.

#2 Welcome to the Full Gospel Businessmen Training - Business Multiplication Plan. This presentation is designed to assist chapter presidents in training FGB members. We recommend that presenters become familiar with this initial presentation entitled “Business Multiplication Plan (BMP).”

The training presentation is divided into five (5) major sections: **VISION, COMMUNICATIONS, CHAPTERS, LEADERSHIP, AND MARKETPLACE TEAMS**. You may navigate to any of these major sections by using the toolbar at the bottom of each slide on the BMP.

The information within these five sections is broken down into three categories: **Experiencing God, Mentoring Men, and Sending Men**. These categories may also be viewed separately at the end of this presentation.

An outline of the entire training program is available on the website at <http://www.fgbt.org/> Currently; all PowerPoint Trainings are narrated in English, with the corresponding notes in the comment section of each slide within the PPT files.

Hyperlinks are designed to give specific detailed seminars in twenty (20) minutes or less. Please resist from opening up hyperlinks on initial introduction. Most hyperlinks are designated by an underlined period on the right of related subject matter. Here is an example of what to look for. Put cursor or arrow on hyperlink and left click. Many hyperlinks are also simply underlined text that you may click on.

Please note that each hyperlink training may also be downloaded individually, directly from the training website, www.fgbt.org . This is designed so that individual members may obtain the most critical training information available to them suggested by their chapter presidents.

For the initial BMP, slide narration must be activated manually if desired. When each slide appears place the cursor over the speaker in the bottom left and click for narration. You may advance slides within the BMP by clicking the space bar or down arrow, or left mouse button. *Within each of the hyperlinks of the BMP, slides will automatically advance alongside the timed narrations.*

Seminars can be viewed and used at your weekly chapter meetings or monthly seminars. The Power Point Shows will provide valuable information and blessings.

National trainers have the option to translate PowerPoint training and notes into national languages. Please forward translated seminars to Douglas@FGBT.org. We encourage members to use the convenient comment section.

Chapter Starter Kits, memberships and testimonies will be available electronically.

3 For your convenience this presentation has been prepared into five major categories. They are: vision, communications, chapters, leadership and Marketplace) Teams. The first section is “VISION.”

4 OUR VISION FROM GOD: Men who are spiritually dead are standing shoulder to shoulder across the globe; hear and receive the message of hope, and are spiritually resurrected from the dead, filled with God’s Holy Spirit with radiant faces and hands lifted toward heaven praising God.

5 The Vision came from God to our founder, the late Demos Shakarian.

6 The mission of the membership is to fulfill the vision with the help of the leadership. We must be passionate about the lost and be tireless in our mission:

GOD'S PURPOSE FOR OUR FELLOWSHIP

- **To reach men everywhere for Jesus Christ with the same social, cultural or business interests.**
- **To call men to God: to help men become born again, baptized in the Holy Spirit, operate in the Gifts of the Holy Spirit.**
- **To mentor young men who have never had positive male role model by being a spiritual father to them.**
- **To provide a basis of fellowship among all men everywhere, regardless of church affiliation.**
- **To bring about a greater measure of unity and harmony in the Body of Christ.**
- **To train and equip men to succeed in the business world.**

7 The Mission has expanded to the "Men of the Fellowship". In addition to the larger focus, we also concentrate upon the lives of individual men, improving them in five categories:

Planning `For Your Life

The Quest for Manhood

Accepting Your Manhood

Networking and Connecting

"Men" Pastor Your Family

8 The Vision Is Being Fulfilled! FGB is dispatching airlifts to the USA and many nations with thousands of people receiving Christ and the Baptism of the Holy Spirit, and ministering to one another. Business people are networking and connecting business to business. They are working in the marketplace to usher in the final great harvest. And, you can be a part of the team!

9 The second part of the Multiplication Plan is "Communications."

10 COMMUNICATIONS: FGB maintains state of the art methods to stay in touch with its officers, members and affiliates including: Spiritual, Events, Internet, Media and Literature.

11 Spiritual... Communicating With The Father: FGB are men of prayer. They develop communication with the Father in the name of the Son in the Power of the Holy Spirit by:

Meeting God – Salvation;

Receiving the Promise of the Father – the Holy Spirit;

Talking With God – Five Keys to Having a Successful Prayer Life; The Lord's Prayer

Using the Gifts and Fruits of God – Nine Spiritual Gifts; Nine Fruits

Walking With God in the Marketplace – Marketplace Teams; Spiritual Warfare; Character of God

12 EVENTS: FGB conferences and conventions are held to develop a national and global vision for our members.

13 The Internet provides information on customers, competitors, market trends and allows FGB to

globally introduce and provide information on our organization through our website - www.fgbt.org. The convenient tool bar will allow users to understand our Vision and Ministry, data bases for networking, testimonies and resources. The training tab will provide discipleship information.

14 Media: FGB utilizes Television, Videos, Radio and other Mass Media

15 Promote the vision, Provide testimonies, Pray for recipients. Present the Gospel, Produce multiplication.

16 Our FGB literature translates, prints, and distributes: Hearing His Voice PDF Handouts, The Art of Multiplication, and The Happiest People on Earth, Bibles, Books and Literature. Our business Multiplication and Leadership Plans.

17 Our third section of the “Multiplication Plan is “Chapters.” Weekly chapter meetings for men should be in a neutral place; such as, a business office, a civic meeting room, a restaurant, hotel, or home. We always invite business people who are separated from God to attend our meetings. If there is a meal, buy the meals of the first time guests.

18 How do you run a meeting?

Invitation-Always invite businessmen who are separated from God to these weekly meetings;

Introduction- Each guest is welcomed, and will stand to state his name and business;

The Vision-The Vision of the Fellowship is shared with those present;

Fellowship and Networking/Connecting should be encouraged during the meal;

Testimony of Speaker-The testimony should take 20 to 25 minutes. The chapter president should introduce the speaker, who gives a brief description of his business. He tells about his life before Jesus (25%); his Jesus experience (25%); and what positive changes since meeting Jesus (50%). See Paul’s testimony in Acts 26.

Acceptance Prayer- Pray with them to receive Jesus as Lord. Then share Luke 11:13, and pray for them to receive the Baptism of the Holy Spirit. The speaker and leader should agree on who will lead the prayer.

Petition of Needs-Give each person paper and an envelope. Instruct them to write down their needs / blessings and not to sign their name. Guests should seal their envelopes. Members may include an offering and not seal their envelopes. Collect the envelopes and have a chapter officer publicly pray over the requests.

19 Banquets provide excellent outreach and fellowship and can be held monthly or quarterly. They are hosted by local men’s chapters and are run similar to chapter meetings. Banquets are great for making new friends and business contacts.

20 ADVANCES bring business people together for a time of spiritual refreshing, personal and leadership development, sharing new and fresh methods and testimonies.

21 Fairs and Festivals: FGB Chapters present the Gospel at local fairs, festivals, and amusement parks. These outreaches provide opportunities to reach a wide spectrum of people in the community.

22 Prison Ministry: FGB chapters coordinate with chaplains in many jails and prisons “Setting the captives free” by: Regular visitation; Printed Hearing His Voice PDF Handouts; Gospel presentation; Outstanding conversions; Chapter formation in prisons.

23 Feeding Programs: FGB is cooperating with a worldwide organization that has prepared, packaged and shipped millions of meals to needy regions. As a result, millions of starving children around the globe have been saved.

24 Health Programs: FGB members with a health background have developed programs to aid regions of the World to promote the Gospel. Doctors, Nurses, Dentists, Pharmacists, and Medical Technicians

25 Business Seminars: Business people share financial and operating principles to help others develop their business.

Establish...*Manpower*;

Empower...*Money*;

Evaluate...*Materials*;

Execute...*Management*;

Emulate ... *Multiplication*

26 Leadership Development: Leadership tools are available to members presented by qualified leaders in person, by internet and other media. The “Multiplication Plan” includes: Vision; Communications; Chapters; Leadership; Marketplace Teams

27 The fourth part of the Multiplication Plan is “Leadership.”

28 Leadership: New teams of business people, under the inspiration of the Holy Spirit, have started a “World Fire Storm” with their peers including evangelism, healing and prophecy through: Ministry, Mentoring, Affirmation, Manifestation, and Multiplication

29 There are five basic leadership principles:

Establish (to originate and secure the permanent existence)

Empower (to give authority to, delegate power to, to commission to authority),

Evaluate (to ascertain the value or appraise carefully),

Execute (to carry out, to complete),

Emulate (emphasizes conscious effort to equal or surpass)

For example: Many “Volvo” automobiles have a five cylinder engine.

All five cylinders must fire and in the proper sequence. If a plug wire is removed, it will begin missing and when two wires are removed it might not run at all. The sequence is critical.

30 Spiritual Leadership Principles:

To Establish ... *the Father* speaks.

To Empower ... *the Savior* saves.

To Evaluate ... *the Holy Spirit* directs.

To Execute ... *FGB - disciples*.

And to Emulate ... *Scriptures - documents*.

31 The Strategic Leadership Principles are:

Establish ... *Vision establishes Responsibility*

Empower ... *Mission delegates authority*

Evaluate ... *Strategy accomplishes Mission*

Execute ... *FGB – disciples*

Emulate ... *Scriptures - documents*

32 The following are scriptural leadership principles which can be connected to business.

Establish ... *the Apostle and Entrepreneur;*

Empower ... *the Prophet and Marketing;*

Evaluate ... *the Evangelist and Sales;*

Execute ... *the Pastor and Management*

Emulate ... *the Teacher and training and, of course, the business counterpart for the helps ministry are employees*

33 The five Individual Leadership Principles:

Under Establish we have ... Calling, Character and Salvation

Empower we have ... Education, Preparation, and Application

Evaluate ... Direction, Decision, Desire and Inspiration

Execute ... Vision, Mission, Objectives, Strategy, Tactics, and Goals

Prayer... Supplication, Separation and Implementation and Emulate ... Documentation, Presentation and Duplication

34 The Team Leadership Principles are:

Establish ... with Visionaries

Empower ... with Provisionaries

Evaluate ... with Connectors

Execute ... with Facilitators

Emulate ...with Recipients

Of course we can see that ...”Vision has finality when Teamwork becomes reality”

35 Business Leadership Principles are:

Establish ... a Team and Develop a Plan

Empower ... With Tools and Techniques

Evaluate ... a Project with Goals, Attitudes and Funding

Execute ... it With Efficiency and Ethics

Emulate ... With Profit, Multiplication and Giving

36 Family Leadership Principles are:

Establish ... the Family with Godly relations

Empower ... Head of the Family to Lead

Evaluate ... the Family’s Needs

Execute ... Goals to Benefit Members Emulate ... with Godly Children

37 Examples of Leadership Principles are:

In Agriculture ... Sow, Cultivate, Harvest, Feed, Repeat

In Business ... Management, Money, Materials, Manpower, Multiplication

Legal ... Jurisdiction, Petition, Prayer, Adjudication, Precedence

Prayer ... Salvation, Supplication, Prayer, Impartation, Remembrance

Scriptural ... Apostle, Prophet, Evangelist, Pastor, Teacher

Team ... Visionary, Provisionary, Connector, Facilitator, Recipient

Definitions: Jurisdiction- legal power, right or authority to hear or determine a cause.

Petition- formal written request addressed to an official or person, to a sovereign or political power.

Adjudication-a judicial determination, decision or sentence

Precedence-act or state of preceding (how did the court rule earlier) Supplication-humble prayer to God for mercy, and or some special blessing Impartation- to share, distribute or partake

38 The FGB Leadership Principles are:

Establish ... the Vision was given by God to Demos Shakarian

Empower ... the Mission is given to the Membership to fulfill the vision

Evaluate ... with the Objectives of the Directors

Execute ... fulfilling Strategies of the Chapters in accordance with the constitution and bylaws

Emulate ... utilizing Tactics of the Marketplace Teams

39 The Chapter Leadership Principles are:

Establish ... the Membership of Business People

Empower ... With Salvation through Jesus Christ

Evaluate ... Direction by the Baptism of the Holy Spirit

Execute ... the Vision of the Fellowship

Emulate ... the Growth of Chapters

40 Members' Leadership Principles are:

Establish ... Teams to Perform Projects

Empower ... Teams with Tools and Techniques

Evaluate ... Projects to Achieve Goals

Execute ... Projects with Strategies

Emulate ... Projects for Multiplication

41 Marketplace Team Leadership Principles include:

Establish ... New Chapters and Members

Empower ... Members to Evangelize

Evaluate ... Strategies and Goals for Results

Execute through ... USA Outreaches, Air Lifts, Visitation, Invitation

Emulate ... by Training Members for Multiplication

42 After our founder Demos Shakarian, we have developed "The Demos Leadership Principles" which are:

D evelop the Team

E mpower the Team

M aximize the Project

O rganize the Project

S trategize for Multiplication

43 The fifth part of the Multiplication Plan is "Marketplace Teams." A Marketplace Team is a small unit of two to three people. The concept of the Marketplace Team is based on the need for tactical flexibility in the Marketplace. A Marketplace Team is capable of autonomous operations as part of a larger unit. Successful Marketplace Teams employment relies on quality training, experience of Marketplace Teams members operating together, sufficient communications, infrastructure, and quality leadership.

Outreach - Marketplace Teams are a modern day re-enactment of how Jesus' followers in NT times,

obeyed the command of Jesus to "Go into all the world and teach the Gospel." The singular answer to mankind's needs is for God's Children (us) to show His love as demonstrated by giving His only begotten Son as a substitute sacrifice for all.

Marketplace Teams are a way for us to target specific areas in a concentrated, well-planned outreach. It is a team effort of two or three individuals working as one to share a personal testimony in the workplace at businesses, government offices, hospitals, schools or anywhere people are gathered.

44 Marketplace Teams: FGB members are ministers in the marketplace. The opportunities for outreach are endless and include: Visit the marketplace; Present FGB vision; Testimonial. – Business and Personal; Invitation to become believers; Start new chapters

45 AIR LIFTS: Successful business people from FGB chapters around the world go to other nations to strengthen international relations and share the gospel to: Contact government officials; Communicate with business leaders; Evaluate growth strategy; Develop new leadership; Fellowship with new contacts

46 Business Acceleration Seminars: Seminars are held to generate interest with the local business people regarding the FGB. The meetings are held in Restaurants; Business locations; School and Universities; Gospel tents prior to crusades

47 Business Visitation: Example: Meat Processing Plant – Armenia. The owner subsequently became a national FGB president.

48 Schools, Universities and Training Centers: FGB chapter members visit many learning institutions to reach tomorrow's future business leaders with the message of hope.

49 Government Installations: FGB members visit government. Installations by appointment to share the Gospel with various ministry officials.

50 Radio and Television Ministry: FGB cooperate with a multitude of mass media professionals around the globe to broadcast the Gospel to millions of people.

51 Gospel Teams: FGB cooperates with other major Christian organizations. For example, the "Demos Shakarian Gospel Tent" crusade for Armenia presented new believers who were also business people the opportunity to join a local church and become a member of the FGB.

52 Orphanage Visitation: FGB members visit government and private orphanages to encourage young people to be in business. The care givers also have the opportunity to be involved. A business seminar was presented and then the Gospel.

53 Hospital Visitation: Members visit individuals facing serious operations, perhaps even death, and are especially receptive to the Gospel. "Hearing His Voice" handouts provide excellent testimony tools for healing and prayer. Testimony: Marketplace Teams were allowed to pray for patients and families. We were told not to evangelize the nurses because they would shut down the hospital. The man in bed had throat and lung cancer and had a half inch tube in his throat. He had fear in his eyes, and his face grimaced when I asked him if I could pray for him, and then he granted me permission to pray. I knelt by his bed to pray and after prayer he quit breathing. I thought "What have I done." Then an explosion occurred, and all the infection and cancer shot out of the tube and passed right by my face. It smelled terrible, and I thought that was how our sin smelled to God. The room was packed with

people who witnessed the miracle. I asked him to pray to receive Jesus and he agreed. Every head bowed and prayed to receive Jesus even the nurses. We serve a God who heals and answers prayer.

54 Marketplace Teams vary:

Culturally... Christian, Jewish, Islam, Hindu, Buddhist, Other

Market ... White collar, Blue collar, Cottage

Geographically ... Asia, Africa, N. America, S. America, Europe

Seasonally ... Summer, Fall, Winter, Spring, Rainy, Dry

Strategy ... To take the message of hope to all the world

For more information click on the hyperlinks.

55 Marketplace Teams train businessmen in the marketplace to: share their testimony, lead others to faith in Jesus Christ, minister the baptism of the Holy Spirit, prepare others to do marketplace ministry, and equip men to fulfill the Great Commission. Now we are ready to take part in the great harvest.

56 Full Gospel Businessmen's Training - Business Multiplication Plan

Please contact: Douglas@FGBT.org, or Nathan@fgbt.org, and explore our website www.FGBT.org.